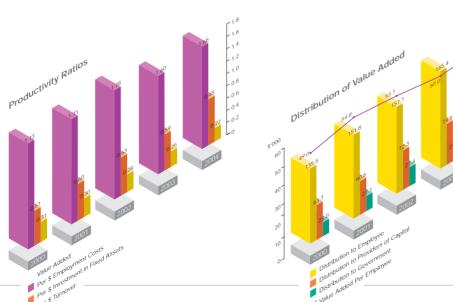
## Financial Review



## **Value Added Statement & Productivity Ratios**

|                                                                                                                                                                                              | 2000      | 2001      | 2002      | 2003      | 2004        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-------------|
|                                                                                                                                                                                              | \$ 000    | \$ 000    | \$ 000    | \$ 000    | \$ 000      |
| Turnover                                                                                                                                                                                     | 763,008   | 854,461   | 1,011,512 | 1,067,986 | 1,362,764   |
| Less : Bought In Materials                                                                                                                                                                   | (529,161) | (594,907) | (731,489) | (802,765) | (1,062,339) |
| Gross Value Added From Operation                                                                                                                                                             | 233,847   | 259,554   | 280,023   | 265,221   | 300,425     |
| Investment, Interest & Other Income                                                                                                                                                          | 42,872    | 40,031    | 54,604    | 38,936    | 49,654      |
| Share of Assoc Companies Results                                                                                                                                                             | (7,162)   | (1,707)   | 5,819     | 7,930     | 12,208      |
| Share of Joint Ventures Results                                                                                                                                                              | 371       | (30)      | 243       | 73        | 1,070       |
| Other Non-operating Expenses                                                                                                                                                                 | (578)     | (4,049)   | (21,490)  | (5,327)   | (14,307)    |
| Distribution                                                                                                                                                                                 | 269,350   | 293,799   | 319,199   | 306,833   | 349,050     |
| To Employees : Salaries, Wages & Benefits To Government : Income & Other Taxes To Providers of Capital :                                                                                     | 135,518   | 151,822   | 157,048   | 165,360   | 180,833     |
|                                                                                                                                                                                              | 25,042    | 27,090    | 27,418    | 21,836    | 21,844      |
| Interest Paid on Borrowings Dividends Retained in Business:                                                                                                                                  | 1,329     | 291       | 822       | 2,663     | 2,822       |
|                                                                                                                                                                                              | 62,364    | 60,356    | 71,470    | 71,842    | 56,881      |
| Depreciation and Amortisation                                                                                                                                                                | 27,280    | 29,117    | 33,462    | 35,294    | 37,497      |
| Retained Profits                                                                                                                                                                             | 17,414    | 22,389    | 20,627    | 6,699     | 38,121      |
| Minority Interests                                                                                                                                                                           | (4,820)   | (1,892)   | 1,110     | (316)     | 3,017       |
| Non-production Costs                                                                                                                                                                         | 5,223     | 4,626     | 7,242     | 3,455     | 8,035       |
| Total Distribution                                                                                                                                                                           | 269,350   | 293,799   | 319,199   | 306,833   | 349,050     |
| Average Number of Employees                                                                                                                                                                  | 4,774     | 4,737     | 5,272     | 5,302     | 5,572       |
| PRODUCTIVITY RATIOS Value Added Per Employee Employment Cost Per Employee Value Added Per Employment Costs Value Added Per Dollar Investment in Fixed Assets Value Added Per Dollar Turnover | 48.98     | 54.79     | 53.12     | 50.02     | 53.92       |
|                                                                                                                                                                                              | 28.39     | 32.05     | 29.79     | 31.19     | 32.45       |
|                                                                                                                                                                                              | 1.73      | 1.71      | 1.78      | 1.60      | 1.66        |
|                                                                                                                                                                                              | 0.57      | 0.60      | 0.63      | 0.59      | 0.65        |
|                                                                                                                                                                                              | 0.31      | 0.30      | 0.28      | 0.25      | 0.22        |



## **Statement of Computation of Economic Value Added**

|                                                                                | 2004<br>\$ 000    | 2003<br>\$ 000    |
|--------------------------------------------------------------------------------|-------------------|-------------------|
| Net Profit Before Tax Adjust for:                                              | 100,731           | 87,183            |
| Share of Results of Associated Companies' and Joint Ventures Interest Expense  | 13,278<br>6.871   | 8,003<br>5,350    |
| Others                                                                         | (7,653)           | (841)             |
| Adjusted Profit Before Interest and Tax                                        | 113,227           | 99,695            |
| Cash Operating Taxes (Note 1)                                                  | (18,775)          | (13,569)          |
| NOPAT                                                                          | 94,452            | 86,126            |
| Average Capital Employed (Note 2)<br>Weighted Average Cost of Capital (Note 3) | 1,300,373<br>6.2% | 1,182,964<br>5.4% |
| Capital Charge                                                                 | 80,623            | 63,880            |
| Group EVA                                                                      | 13,829            | 22,246            |
| Less: Minority Share of EVA                                                    | 1,201             | (1,055)           |
| Group EVA Attributable to Ordinary Shareholders                                | 12,628            | 23,301            |
| Unusual Items (UI) Gains (Note 4)                                              | 434               | 3,913             |
| Group EVA Attributable to Shareholders (exclude UI)                            | 12,194            | 19,388            |
|                                                                                |                   |                   |

Note 1: The reported current tax is adjusted for the statutory tax impact of interest expense (@22%).

Note 2: Monthly average total assets less non-interest bearing liabilities plus timing provision, goodwill amortised, and present value of operating leases.

Note 3: The Weighted Average Cost of Capital is calculated in accordance with SembCorp Industries Ltd Group EVA Policy as follows:

Cost of Equity using Capital Asset Pricing Model with market risk premium at 6.0% (2003: 6.0%)

ii) Risk-free rate of 3.78% (2003: 2.78%) based on yield-to-maturity of Singapore Government 10 years Bonds;

iii) Ungeared beta 0.5 (2003: 0.5) based on SembCorp Industries risk categorisation; and iv) Cost of Debt rate at 3.70% (2003: 2.68%) using 5-year Singapore Dollar Swap Offered rate plus 75 basis point. (2003: 5-year Singapore Dollar Swap Offered rate plus 75 basis point)

Note 4: Unusual Items (UI) refer to divestment of subsidiary, associated companies and joint ventures, long-term investments and disposal of major