

# **SEMBCORP MARINE LIMITED**

## **Third Quarter Financial Statement**

# PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

# 1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

	Group					
	3Q 2003 \$'000	3Q 2002 \$'000	+ / (-) %	Grou YTD 3Q 2003 Y \$'000		+ / (-) %
Turnover	339,211	256,204	32.4	829,016	748,191	10.8
Cost of sales	(315,213)	(226,976)	38.9	(750,406)	(662,868)	13.2
Gross profit	23,998	29,228	(17.9)	78,610	85,323	(7.9)
Other operating income	5,352	6,527	(18.0)	12,732	11,831	7.6
General and administrative expenses	(11,541)	(15,085)	(23.5)	(32,789)	(37,831)	(13.3)
Operating profit	17,809	20,670	(13.8)	58,553	59,323	(1.3)
Dividend and net interest income	3,542	3,449	2.7	10,055	10,520	(4.4)
Share of results of associated companies & joint venture	2,913	1,592	83.0	6,250	1,176	431.5
Profit before tax and exceptional items (EI)	24,264	25,711	(5.6)	74,858	71,019	5.4
Exceptional items (EI)	110	-	n.m.	407	14,474	(97.2)
Profit before tax	24,374	25,711	(5.2)	75,265	85,493	(12.0)
Taxation	(5,805)	(5,350)	8.5	(15,901)	(12,338)	28.9
Profit after taxation	18,569	20,361	(8.8)	59,364	73,155	(18.9)
Minority Interests	361	(991)	n.m.	(316)	(790)	(60.0)
Net profit attributable to members of the Company	18,930	19,370	(2.3)	59,048	72,365	(18.4)
Net profit attributable to members of the Company (before exceptional items (EI))	18,820	19,370	(2.8)	58,641	57,891	1.3
(before El and tax write-back)	18,820	19,375	(2.9)	57,915	52,978	9.3
Earnings per share, cents (after exceptional items) Basic Diluted				4.17 4.15	5.14 5.11	(18.9%) (18.8%)
Earnings per share, cents (before exceptional items) Basic Diluted				4.14 4.12	4.11 4.09	0.7% 0.7%

The accompanying notes to the financial statements form an integral part of the financial statements.

	Gro 3Q 2003 \$'000	up 3Q 2002 \$'000	+ / (-) %	YTD 3Q 2003 \ \$'000	Group /TD 3Q 2002 \$'000	+ / (-) %
Investment income	34	-	n.m.	. 97	32	203.1
Interest income	3,953	3,799	4.1	10,671	11,166	(4.4)
Interest expense	(445)	(302)	47.4	(713)	(678)	5.2
Depreciation and amortisation	(10,008)	(9,929)	8.0	(28,069)	(29,136)	(3.7)
Write-back/(provision for doubtful debts, net and bad debts written off)	(554)	(5,179)	(89.3)	2,808	(5,595)	n.m.
Provision for stock obsolescence, net	(21)	-	n.m.	(54)	(209)	(74.2)
Foreign exchange gain, net	964	3,165	(69.5)	697	3,547	(80.3)
Profit after taxation (including EI) as a percentage of Turnover	5.47%	7.95%	(31.2)	7.16%	9.78%	(26.8)
Net profit attributable to shareholders (including EI) as a percentage of Issued Capital and Reserves at end of period	2.07%	2.11%	(1.9)	6.47%	7.88%	(17.9)
Profit after taxation (excluding EI) as a percentage of Turnover	5.44%	7.95%	(31.5)	7.11%	7.84%	(9.3)
Net profit attributable to shareholders (excluding EI) as a percentage of Issued Capital and Reserves at end of period	2.06%	2.11%	(2.4)	6.43%	6.30%	2.1

n.m. : not meaningful

#### **Notes to the Accounts:**

- (i) The Group tax charge in YTD 3Q 2003 included a net write-back of an over provision of tax for \$726,000 in respect of prior years (YTD 3Q 2002: \$4,913,000).
- (ii) There was no material disposal of property, plant and equipment during the period.
- (iii) There was no extraordinary item during the period.
- (iv) The exceptional items comprise:

	GRO	UP	GROUP		
	3Q 2003 \$'000	3Q 2002 \$'000	YTD 3Q 2003 \$'000	YTD 3Q 2002 \$'000	
Gain on disposal after consideration of realisation of other capital reserves of \$16,471,000 (3Q 2002: \$6,591,000) upon disposal:					
Associated companies	-	-	-	18,295	
Other long term equity investments	110	-	407	557	
	110	-	407	18,852	
Writeback/(provision) for impairment in value of:					
Associated company	-	-	-	(1,309)	
Other long term equity investments	-	-	-	(1,151)	
Other long term non-equity investments	-	-	-	(1,694)	
Quoted warrants	-			(224)	
Exceptional items	110	-	407	14,474	

# 1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

## **Balance Sheet**

	Group		Comp	any
	30-Sep-2003 \$'000	31-Dec-2002 \$'000	30-Sep-2003 \$'000	31-Dec-2002 \$'000
Non Current Assets	* * * * * * * * * * * * * * * * * * * *	7	4	* * * * * * * * * * * * * * * * * * * *
Fixed assets	444,933	447,886	180,265	183,662
Subsidiary companies	_	-	363,402	333,126
Associated companies & joint venture	87,251	101,778	27,689	43,292
Other long-term investments	70,257	92,277	66,248	74,163
Long-term trade debtors	175,162	201,791	70,941	77,349
Goodwill on consolidation	3,999	2,122	-	-
Total Non Current Assets	781,602	845,854	708,545	711,592
Current Assets				
Stocks and work-in-progress	389,409	247,806	-	-
Trade debtors	222,635	201,032	74,989	70,729
Other debtors	73,941	31,424	92,211	129,253
Fixed deposits	74,177	93,952	1,238	6,053
Bank and cash balances	49,314	68,487	6,545	8,591
Total Current Assets	809,476	642,701	174,983	214,626
Current Liabilities				
Trade creditors	432,003	385,912	5,202	5,292
Other creditors and provisions	21,939	21,620	51,950	71,174
Excess progress billings over work-in-progress	3,586	20,980	31,930	71,174
Borrowings	136,010	27,709	63,000	23,000
Provision for taxation	20,592	35,902	451	5,772
Total Current Liabilities	614,130	492,123	120,603	105,238
Total Garrent Elabilities	014,100	402,120	120,000	100,200
Net Current Assets	195,346	150,578	54,380	109,388
Total Assets less Current Liabilities	976,948	996,432	762,925	820,980
No. 2				
Non-Current Liabilities Deferred taxation	42.042	40 775	22.004	22.004
	43,843 1,468	42,775	32,201	32,201
Hire purchase creditors Provision for retirement gratuities	3,260	57 3,296	-	-
Total Non-Current Liabilities	48,571	3,296 46,128	32,201	32,201
Total Non-Current Liabilities	40,371	40,120	32,201	32,201
	928,377	950,304	730,724	788,779
Capital & Reserves				
Share Capital	141,782	141,432	141,782	141,432
Reserves	770,864	798,576	588,942	647,347
	912,646	940,008	730,724	788,779
Minority interests	15,731	10,296	-	
_	928,377	950,304	730,724	788,779
·				

# 1(b)(ii) Aggregate amount of group's borrowings and debt securities

## Amount repayable in one year or less, or on demand

As at 30-Sep-2003		As at 31-Dec-2002		
Secured	Unsecured	Secured	Unsecured	
-	136,010,000	-	27,709,000	

### Amount repayable after one year

As at 30-Sep-2003		As at 31-Dec-2002		
Secured	Unsecured	Secured	Unsecured	
-	-	-	-	

**Details of any collateral** Not Applicable.

# 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

## Cash Flow Statement for the period ended 30 September

	Group		
	YTD 3Q 2003 \$'000	YTD 3Q 2002 \$'000	
Cash flow from operating activities	58,553	E0 222	
Operating profit	30,333	59,323	
Adjustments for: Depreciation of fixed assets	24 702	24 422	
Fixed assets written off	24,793 7	24,423 101	
Gain on sale of fixed assets	(34)	-	
Amortisation of goodwill on consolidation of subsidiary companies	876	642	
Amortisation of redeemable convertible loan stock discount	69	75	
Operating income before reinvestment in working capital	84,264	84,564	
(Increase)/decrease in debtors	(10,862)	43,898	
(Increase)/decrease in stocks and work-in-progress	(124,737)	84,842	
Increase/(decrease) in creditors	8,117	(74,456)	
Cash generated (used in)/from operations	(43,218)	138,848	
Investment and interest income received	10,366	10,786	
Interest paid	(667)	(625)	
Income taxes paid  Net cash (used in)/provided by operating activities	(31,368)	(24,467) <b>124,542</b>	
Net cash (used in)/provided by operating activities	(64,887)	124,542	
Cash flow from investing activities			
Additional interest in a subsidiary company	(4,607)	(18,635)	
Investment in associated companies Purchase of fixed assets	(250) (13,021)	(27,526) (10,967)	
Purchase of other long term investments	(1,634)	(1,330)	
Proceeds from sale of other long term investments	11,290	3,084	
Proceeds from sale of associated company	-	28,069	
Proceeds from sale of fixed assets	46	890	
Dividend from associated companies Capital refund from associated companies	3,248 379	2,285 2,894	
Net cash used in investing activities	(4,549)	(21,236)	
	(1,0.10)	<u> </u>	
Cash flow from financing activities:	(71.941)	(71.470)	
Dividend paid by the Company Additional short term bank loan	(71,841) 161,485	(71,470) 73,000	
Repayment of short term bank loan	(61,252)	(23,045)	
Fixed deposit pledged with a bank for banking facilities	-	(53,381)	
Repayment of hire purchase creditors Proceeds from issue of new shares:	(430)	(184)	
- by the Company	2,526	4,271	
Net cash provided by/(used in) financing activities	30,488	(70,809)	
Net (decrease)/ increase in cash and cash equivalents	(38,948)	32,497	
Cash and cash equivalents at beginning of period	109,180	56,472	
Cash and cash equivalents at end of period	70,232	88,969	

The acquisition of subsidiary companies in 2003 and 2002 has been shown as a single item. The effect on the individual assets and liabilities is set out below.

	YTD 3Q 2003 \$'000	<b>YTD 3Q 2002</b> \$'000
Fixed assets	8,881	43,997
Other long term unquoted investment	3,700	-
Stocks and work-in-progress	34,260	5,642
Debtors	26,227	30,228
Bank and cash balances	11,267	52
Bank overdrafts, unsecured	(1,174)	(6,787)
Bank loans	(7,652)	(2,800)
Creditors	(40,398)	(50,410)
Current taxation	(642)	(690)
Deferred tax	(335)	-
Net assets acquired	34,134	19,232
Minority interests	(5,120)	(52)
Amount taken up as associated company	(17,067)	(6,731)
Goodwill on acquisition	2,753	1,851
Purchase consideration	14,700	14,300
Amount reflected as non-trade receivables	-	(2,400)
Cash paid	14,700 =====	11,900
The acquisition of subsidiaries, net of cash is represented by :		
Cash paid	(14,700)	(11,900)
Less : Bank and cash balances	11,267	52
Add : Bank overdrafts, unsecured	(1,174)	(6,787)
Net cash outflow	(4,607) =====	(18,635) =====

Cash and cash equivalents included in the consolidated statement of cash flows comprise:

	Group		
	YTD 3Q 2003 \$'000	YTD 3Q 2002 \$'000	
Fixed deposit, bank and cash balances	123,491	142,350	
Less : Fixed deposit pledged with a bank for banking facilities	(53,259)	(53,381)	
Cash & cash equivalent in consolidated statement for cash flow	70,232	88,969	

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

## Statement of Changes in Equity for the period ended 30 September

	Share <u>capital</u> \$'000	Share premium \$'000	Capital reserve \$'000	Foreign currency translation reserve \$'000	Unappropriated profit \$'000	<u>Total</u> \$'000
The Group Balance at 1 January 2002 Cumulative effect on change in accounting policy	140,614	229,329	28,423	5,580		922,888
SAS 12 Income Taxes As restated	140,614	229,329	28,423	5,580	(1,643) <b>517,299</b>	(1,643) <b>921,245</b>
Profit for the period	140,014	-	-	-	72,365	72,365
Dividend paid					(71,470)	(71,470)
Translation differences for the period	-	-	-	(1,485)	-	(1,485)
Share issued on exercise of share Options	578	3,693	_	_	. <u>-</u>	4,271
Transfer from other capital reserves upon disposal of an associated	0.0	0,000				.,
company	-	-	(3,600)	-	3,600	-
Realisation upon disposal of an associated company	_	_	(6,786)	195	_	(6,591)
Share of an associated company's			(0,700)	100		(0,001)
capital reserves			105		<u> </u>	105
Balance at 30 September 2002	141,192	233,022	18,142	4,290	521,794	918,440
The Group  Balance at 1 January 2003  Profit for the period  Dividend paid  Translation differences for the period  Share issued on exercise of share options  Realisation upon disposal of a	141,432 - - 350	234,471 - - 2,176	17,983 (46,471)	4,595 - (624) -	59,048 (71,841)	940,008 59,048 (71,841) (624) 2,526
other long term investment  Balance at 30 September 2003	141,782	236,647	(16,471) <b>1,512</b>	3,971	528,734	(16,471) <b>912,646</b>
The Company Balance at 1 January 2002 Cumulative effect on change in accounting policy SAS 12 Income Taxes	140,614	229,329	960	-	376,626	747,529
As restated	140,614	229,329	960	-	375,403	746,306
Profit for the period	-	-	-	-	49,250	49,250
Dividend paid					(71,470)	(71,470)
Share issued on exercise of share Options	578	3,693	_	_		4,271
Balance at 30 September 2002	141,192	233,022	960		353,183	728,357
The Company Balance at 1 January 2003	141,432	234,471	960	_	411,916	788,779
Profit for the period	- 1,402	-	-	-	11,260	11,260
Dividend paid					(71,841)	(71,841)
Share issued on exercise of share	<b>^-</b> -	a .=-				A = A =
Options  Balance at 30 September 2003	350 141,782	2,176 <b>236,647</b>	960	-	351,335	2,526 <b>730,724</b>

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

During the financial period, the Company issued 3,494,025 ordinary shares of \$0.10 each upon the exercise of options granted under the SembCorp Marine Share Option Plan (the "Plan").

As at 30 September 2003, there were 52,081,075 (30 September 2002: 27,560,900) unexercised options for un-issued ordinary shares of \$0.10 each under the Plan.

The details of the Plan (which was started in 1991 as the Jurong Shipyard Limited Executives' Share Option Scheme) were set out in the financial statements of that year.

2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed by its auditors, Messrs Ernst & Young.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2002.

5. If there are any changes in the accounting policies and methods of computation, including any required including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

		Gro		
fina	rnings per ordinary share of the Group for the ancial year based on net profit attributable to areholders:	YTD 3Q 2003	YTD 3Q 2002	+/(-) %
(i)	Based on the weighted average number of shares (a) after exceptional items (cents) (b) before exceptional items (cents)	4.17 4.14	5.14 4.11	(18.9) 0.7
	Weighted average number of shares	1,415,287,766	1,407,340,149	0.6
(ii)	On a fully diluted basis (a) after exceptional items (cents) (b) before exceptional items (cents)	4.15 4.12	5.11 4.09	(18.8) 0.7
	Adjusted weighted average number of shares	1,422,256,766	1,415,429,149	0.5

# 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

	Group		Company			
	Sep-2003	Dec-2002	+/(-) %	Sep-2003	Dec-2002	+/(-) %
Net asset value per ordinary share based on issued share capital at the end of the financial	64 27	66.46	(2.1)	51 54	55 <b>7</b> 7	(7.6)
period (cents)	64.37	00.40	(3.1)	51.54	55.77	(7.6)

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

#### **Review of Group Performance**

#### 3Q 2003 versus 3Q 2002

#### **Group Turnover**

	3Q 2003	3Q 2002	+/(-)	+/(-)
	S\$'m	S\$'m	S\$'m	%
Ship Repair	87.6	107.7	(20.1)	(18.7)
Conversion	175.8	96.7	79.1	81.8
New Building	55.0	38.5	16.5	42.9
Other Activities	20.8	13.3	7.5	56.4
Group Turnover	339.2	256.2	83.0	32.4

The Group's turnover for 3Q 2003 increased by 32.4% from \$256.2 million in 3Q 2002 to \$339.2 million. The increase was mainly attributable to the increase in conversion jobs and consolidation of PPL Shipyard revenue with effect from July 2003.

#### **Group Operating Profit and Pre-tax Profit**

The Group operating profit decreased by 13.8% from \$20.7 million in 3Q 2002 to \$17.8 million in 3Q 2003. Excluding exceptional items, the Group's pre-tax profit decreased 5.6% from \$25.7 million in 3Q 2002 to \$24.3 million. The decrease was attributed to consolidation of operating losses of PPL Shipyard in the current quarter offset by better net contributions from associated companies.

#### **Group Profit Attributable to Members of the Company**

The Group's attributable profits decreased by 2.3% from \$19.4 million in 3Q 2002 to \$18.9 million.

#### YTD 3Q 2003 versus YTD 3Q 2002

#### **Group Turnover**

	YTD	YTD		
	3Q 2003	3Q 2002	+/(-)	+/(-)
	S\$'m	S\$'m	S\$'m	%
Ship Repair	247.0	338.7	(91.7)	(27.1)
Conversion	329.4	220.4	109.0	49.5
New Building	200.3	136.3	64.0	47.0
Other Activities	52.3	52.8	(0.5)	(0.9)
Group Turnover	829.0	748.2	80.8	10.8

The Group's turnover for period ended 30 September 2003 increased by 10.8% to \$829.0 million. The increase was mainly attributable to the increase in both conversion and new building job volume. However, this was offset by the decline in ship repair revenue of \$91.7 million mainly due to the postponement of vessel repairs as a result of the high freight rates and SARS outbreak during the first half of 2003.

#### **Group Operating Profit and Pre-tax Profit**

The Group operating profit decreased marginally by 1.3% from \$59.3 million in YTD 3Q 2002 to \$58.6 million in YTD 3Q 2003. Excluding exceptional items, the Group's pre-tax profit increased 5.4% from \$71.0 million in YTD 3Q 2002 to \$74.9 million. The increase was attributed to better net contributions from associated companies.

#### **Group Profit Attributable to Members of the Company**

The Group's attributable profits decreased by 18.4% from \$72.4 million in YTD 3Q 2002 to \$59.0 million. The decrease was mainly due to the lower exceptional gain of \$0.4 million in YTD 3Q 2003 as compared with \$14.5 million in YTD 3Q 2002.

Excluding exceptional items and the effect of prior years tax over-provision, the Group's attributable profits increased by 9.3% from \$53.0 million in YTD 3Q 2002 to \$57.9 million.

# 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

In the prospect statement made on 1 August 2003 for the 1H 2003 SGX Announcement, the Group was expected to maintain its operating profit for the third quarter.

The third quarter 2003 operating profit was however lower than projected. This was mainly due to the consolidation of PPL Shipyard's operating losses.

Consequently, the Group operating profit for the first nine months of 2003 was marginally (1.3%) lower than the corresponding period last year.

# 10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

With strong shipping freight rates leading to deferred dockings, the ship repair market is unlikely to improve in the next quarter. In addition, there will be no major conversion project completion in the fourth quarter. Hence, the Group expects a lower operating profit.

As at 30 September 2003, the Group's outstanding order book for newbuilding, conversion and offshore projects stands at S\$1.088 billion.

#### 11. Dividend

#### (a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? No

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No

#### (c) Date payable

Not applicable.

#### (d) Books closure date

Not applicable.

#### 12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

# PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT (This part is not applicable to Q1, Q2, Q3 or Half Year Results)

13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year

		Ship & rig repairing, building and conversion \$'000	Ship chartering \$'000	<b>Others</b> \$'000	Eliminations \$'000	<b>Total</b> \$'000
(a) By	business segment :	YTD 3Q 2003				
Sa	evenue les to external parties er-segment sales	791,144 114,850	14,078 23	23,794 32,123	- (146,996)	829,016 -
Со	nsolidated sales	905,994	14,101	55,917	(146,996)	829,016
_	sults gment results	56,159	166	2,228	-	58,553
Ex	ceptional items	407	_	_	_	407
	restment and interest acome	10,091	673	4	-	10,768
Inte	erest expenses	(553)	-	(160)	-	(713)
a	are of results of ssociated companies joint venture	3,598	1,946	706	-	6,250
	ofit before taxation xation	69,702 (15,805)	2,785 (136)	2,778 40	- - -	75,265 (15,901)
Pro	ofit after taxation	53,897	2,649	2,818	-	59,364
Ca De	her information pital additions preciation nortisation	12,792 21,524 2,928	2 2,088 -	227 1,181 348	- - - -	13,021 24,793 3,276
Into Inv co	erest bearing assets restments in associated ompanies & joint		<b>60,758</b> 11,875	<b>42,286</b> 2,297	<u>.</u>	<b>1,141,950</b> 372,507
	enture	70,525	586	5,510	-	76,621
Со	nsolidated total assets =		73,219 =======	50,093 =======	- =========	1,591,078 ======
Into De	gment liabilities erest bearing liabilities ferred taxation ovision for taxation	<b>436,337</b> 133,891 42,764 19,670	<b>5,754</b> - 170 275	<b>17,471</b> 4,813 909 647	- - - -	<b>459,562</b> 138,704 43,843 20,592
	nsolidated total abilities =	632,662	6,199	23,840	_	662,701

## Information by segment on Group operations (cont'd)

(a)

	Ship & rig repairing, building and conversion	Ship chartering	Others	Eliminations	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
By business segment :	YTD 3Q 2002				
Revenue					
Sales to external parties	715,742	16,288	16,161	_	748,191
Inter-segment sales	122,836	565	47,940	(171,341)	_
Consolidated sales	838,578	16,853	64,101	(171,341)	748,191
Results					
Segment results Exceptional items	<b>53,553</b> 14,474	<b>2,833</b> –	<b>2,937</b> –	<del>-</del> -	<b>59,323</b> 14,474
Investment and interest income	10,615	560	23	_	11,198
Interest expenses	(580)	_	(98)	_	(678)
Share of results of associated companies & joint venture	2,036	(491)	(369)	-	1,176
Profit before taxation	80,098	2,902	2,493	_	85,493
Taxation	(11,770)	(608)	40	-	(12,338)
Profit after taxation	68,328	2,294	2,533	-	73,155
Other information					
Capital additions	10,189	_	778	_	10,967
Depreciation	21,172	2,085	1,166	_	24,423
Amortisation	4,446	_	267	-	4,713
Segment assets	880,535	61,840	31,946	-	974,321
Interest bearing assets	359,060	15,526	5,176	_	379,762
Investment in associated companies & joint venture	81,499	270	6,089	_	87,858
Consolidated total assets	1,321,094	77,636	43,211		1,441,941
Segment liabilities	339,962	4,243	18,833		363,038
Interest bearing liabilities	73,544		4,677	_	78,221
Deferred taxation	45,366	183	4,077	_ _	45,595
Provision for taxation	23,544	661	763	-	24,968
Consolidated total liabilities	482,416	5,087	24,319	_	511,822

Pricing of inter-segment sales and transfers are carried out on an arm's length basis.

## (b) By geographical area

The Group operates principally in the Republic of Singapore.

# 14. In the review of performance, the factors leading to any material changes in contributions to Turnover and earnings by the business or geographical segments

Please refer to paragraph 8.

#### 15. A breakdown of sales

	Group	
200 \$'00		+/(-) %
Sales reported for first half 489,8	305 491,987	(0.4)
Operating profit after tax before deducting minority interests reported for first quarter:		
before exceptional items 40,4	98 38,320	5.7
after exceptional items 40,7	95 52,794	(22.7)
Sales reported for third quarter 339,2	211 256,204	32.4
Operating profit after tax before deducting minority interests reported for second quarter:		
before exceptional items 18,4	59 20,361	(9.3)
after exceptional items 18,5	669 20,361	(8.8)
Sales reported for third quarter year-to-date 829,0	)16 748,191	10.8
Operating profit after tax before deducting minority interests reported for first half:		
before exceptional items 58,9	58,681	0.5
after exceptional items 59,3	364 73,155	(18.9)

#### 16. Interested Person Transactions

Aggregate value of all transactions conducted under shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual

	YTD 3Q 2003 \$'000	YTD 3Q 2002 \$'000
Transaction for the Sales of Goods and Services		
Keppel Corporation Ltd and its associates	769	-
Neptune Orient Lines Ltd and its associates	5,570	5,785
SembCorp Industries Limited and its associates	3,259	6,692
Transaction for the Purchase of Goods and Services		
Keppel Corporation Ltd and its associates	1,539	2,016
Neptune Orient Lines Ltd and its associates	4,009	5,453
SembCorp Industries Limited and its associates	17,370	17,808
Management and Support Services		
SembCorp Industries Limited	825	1,350
Total Interested Person Transactions	33,341	39,104
_		
Treasury Transactions – Placement of Funds (as at 30 S	eptember)	
SembCorp Industries Limited and its associates	7,129	3,788

## 16. Interested Person Transactions (con't)

Aggregate value of all transactions conducted during the period (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual

	YTD 3Q 2003	YTD 3Q 2002
	\$'000	\$'000
Investment transactions		
Neptune Orient Lines Ltd and its associates Singapore Technologies Engineering Ltd and its	-	11,000
associates	<u> </u>	3,300
	<u> </u>	14,300

#### BY ORDER OF THE BOARD

LIM SEH LI Company Secretary 31 October 2003